CAPITAL MARKETS DAY 16 January 2025

# Gofore's Growth Strategy 2025



## Disclaimer

This presentation includes forward looking statements which involve risks and uncertainty factors. These statements are not based on historical facts but relate to the company's future activities and performance. They include statements about future strategies and anticipated benefits of these strategies. These statements are subject to risks and uncertainties.

Actual results may differ substantially from those stated in any forward-looking statement. Gofore assumes no obligation to update or revise any information included in this presentation, except to the extent legally required.

This presentation does not constitute an invitation to buy, subscribe to, or otherwise acquire or dispose of any Gofore shares.



# Speakers today



Mikael Nylund



**Teppo Talvinko** FINANCE



Sanna Hildén PEOPLE & CULTURE



Elja Kirjavainen FINNISH BUSINESS



Marc Fuchs DACH BUSINESS

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# Goforeans

# Dr. Sanna Hildén

### **Gofore Career**

2021-Director, People & Culture2019-2020Senior Management Consultant

### **Earlier Career**

2015-2018 2010-2014 2003-2010 1998-2003 HR Director, Pihlajalinna Post-doc Senior Researcher, Tampere University of Technology Entrepreneur, Art Partners Finland Oy Manager, Knowledge management, Quality & Processes, Nokia



# **Pioneers of working life**



#### **Gofore Collective Agreement**

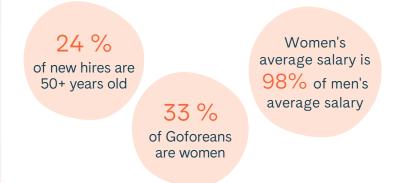
Gofore's collective agreement develops every year. Latest changes paid special attention to equality and the diversity of families. Our people face diverse and challenging situations and as employer we are committed to making sure we offer them flexibility and support.



#### Mindful Work Life Initiative 2024

Gofore has a well-earned reputation as an employer offering comprehensive wellbeing services and a human-centered culture. In 2024. we took the next step in transparency and started reporting our data on mental health-related sick leaves in Finland. We want to bring concreteness to the current conversation surrounding the topic while learning more ways to support our people better.

# Diversity, equality, inclusion and belonging highlights



#### Neurodiversity at the workplace

Raising awareness around the topic of neurodiversity has been one of our goals in diversity and inclusion (D&I). In 2023-2024 we arranged training and workshops to educate and support our People Leaders and other personnel in identifying diversity and supporting neuroatypical team members.

# Goforeans resilient and engaged



thinks we help each other when needed

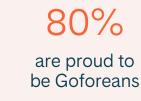
85%

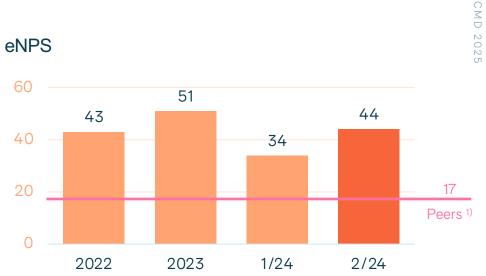
can be their

authentic self



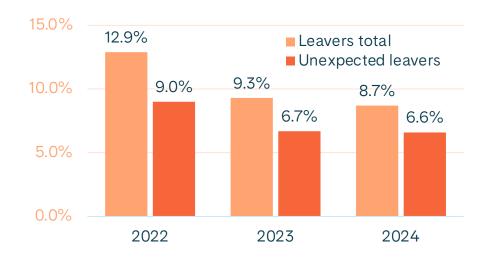
think they have inspiring colleagues around them to learn from





1) Eletive Nordic Tech peer company average in 2024 so far.

#### Attrition rate



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# Gofore the most attractive IT consultancy

#### 2024 **UNIVERSUM**

According to the Universum survey made among IT professionals. Gofore is the most attractive employer in the Finnish IT consultancy space.

#### 2024 **REPUTATION & TRUST**

Gofore's reputation was rated 3rd best out of all Finnish listed companies by private investors.

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### **Candidate experience**

4.5/5 of rejected applicants

### 96% of hired were happy with the process

2.2%

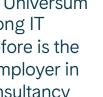
of applicants hired (6,434 applicants, 140 hired)

#### 22% hired through internal recommendation

2024 **CUSTOMER PERCEPTION** 

According to Gofore Customer Insight study in 2024, our customers perceive our mentality to be exceptional in Finland and DACH.





CMD 2025

# We make our strength stronger





### We enable a superior growth experience for our talent.

Goforeans are supported and equipped to perform at the highest level of expertise.

### We lead a growth mindset of collaboration, ambition, and learning.

We clarify expectations and are rewarded for great performance.

### We re-design our organization for sharper value creation.

We foster accountability, efficiency and creativity.

CMD 2025